2017 Jobs Bank Campaign
“The Road to the Right Career Starts Here!”

The AGC will kick-off our Annual Jobs Bank digital and print media marketing campaign on April 15th. We will once again be partnering with hiring specialist, BirdDogHR™ which offers a comprehensive talent management software and service to help AGC members fill their open positions! The Jobs Bank is FREE to all members, while BirdDog offers members the opportunity to buy into their program and post to hundreds of other job seeking websites such as; Monster, Indeed and CareerBuilder. Prior to the marketing campaign beginning on April 15th, we need ALL members to get your open positions posted to the site www.sdwork.org. Survey results following last years’ campaign, show that the new site has become a great asset that our members and job seekers are currently utilizing! Posting a job is quick and easy and your audience reach is in your hands!

To request access to post your jobs for free, please visit: http://go.birddoghr.com/agc-sd. Enter the requested information and click the submit button. You will then get an email back from BirdDogHR in 24-48 hours with your account details to get started!

To kick-off the start of our PR Campaign, BirdDog will be presenting a webinar for all member! “Attract the Best and Train the Rest” FREE AGC of SD Member Webinar will be held on Wednesday, March 1 at 11:00 AM CT and Wednesday, March 22 at 11:00 AM CT. Attend this webinar and learn about: job descriptions; why you need to stand out and what potential hires are looking for, where and how potential hires look for their next opportunity, how to effectively manage multiple generations in your workforce, transient workforce and how to keep them on the job, and why good employees leave! Email lindsay@sdagc.org with the webinar date/time that you plan on attending least 24 hours prior!
ASSOCIATED GENERAL CONTRACTORS
OF SOUTH DAKOTA, INC.
Highway-Heavy-Utilities Chapter
300 E. Capitol Ave., Ste. 1
Pierre, SD  57501
Phone 605-224-8689
Fax 605-224-9915
Toll Free 1-800-242-6373
www.sdagc.org - info@sdagc.org

Purpose Statement:
“To be the voice that promotes
and represents the construction industry.”

Toby L. Crow, Executive Vice
President
e-mail: toby@sdagc.org
cell: 605-366-1278
Pierre Office

Becky Hedman,
Office Administrator
e-mail: becky@sdagc.org
Pierre Office

Lindsay Willits
Director of Marketing & Member
Services
e-mail: lindsay@sdagc.org
cell: 605-415-2641
Rapid City Office

Michael O’Neal
Director of Workforce Dev. &
Safety
e-mail: michael@sdagc.org
cell: 605-951-1665
Sioux Falls Office

Dustin Baertsch
Workforce Coordinator
e-mail: dustin@sdagc.org
cell: 605-209-5861
Rapid City Office

Jim Heaphy, Safety Trainer
e-mail: jim@sdagc.org
cell: 605-261-1567
Rapid City Office

Deb Mortenson, AGC of SD
Lobbyist
e-mail: deb.mortenson@pie.
midco.net
cell: 605-280-9372
Pierre Office

AGC OFFICE LOCATIONS:
Pierre (main)
300 E. Capitol Ave, Suite 1
Pierre, SD 57501

Rapid City
2771 Plant St.
Rapid City, SD 57702

Sioux Falls
2307 W. 57th St. Suite 101
Sioux Falls, SD 57108

WESTERN DAKOTA
INSURORS
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816 5th Street - PO Box 1300
Rapid City, SD 57709
605.342.3130
E-mail: info@wdiins.com ★ www.wdiins.com

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https://www.facebook.com/WDIns
From the President:

John Morris, Morris, Inc.

My fellow AGC Members:

I want to first express to all of the AGC HHU members how it is a huge privilege and honor to be your 2017 president. It is humbling to know that I am representing such a great association that is the voice of the construction industry.

This year’s State Convention was held in Sioux Falls with an amazing turnout and a schedule full items related to our industry while also being a very fun event. The convention provided a lot of opportunity to not only advance our personal skills and traits but also to socialize with other people in our industry. All while having an amazing time with the different activities. I want to personally thank all of those who worked so hard to make this year’s convention a huge success.

As your president, one of my goals this year is to get more involvement in our committees. The committees are the work horses of our association.

We have amazing leadership in our committees that work very hard. Your board members and committee leaders met in December to update our strategic plan to ensure we are addressing concerns and issues related to our industry. I would like to strongly encourage you to look in the mirror or inside your organizations to find people that can become involved in one of the committees. These committees have been gaining a lot of strength and traction the past few years from some of the great leaders we have involved. See more inside on our committees and the enclosed insert! Please feel free to reach out to the AGC staff with any questions in regards to getting involved in one of the committees.

Please make plans to attend this year’s Legislative Day on February 27th. This year it will be an all-day event planned here in Pierre with the dinner to follow that evening. We will be spending time at the Capital during the day and will also have other meetings setup with state departments to discuss the different happenings related to our industry. Please watch for the finalized schedule and plan to attend this great event where we as an association can have a voice related to all aspects of our industry.

Last but definitely not least, I want to welcome our new members listed on page 3! We are excited to have you join our great association that is the voice of the industry.

Make it a safe year and I wish you all the best in 2017. I look forward to serving as your president!
As a Member of the AGC of SD, you can participate in these highly valued benefits:

**EMPLOYEE RETIREMENT PLAN**
Fringe Benefits Design Inc. is the administrator for the AGC of South Dakota-sponsored 401(k) Profit Sharing Plan. They provide all contractors and associate members the education, investments, documents and other administrative needs to implement a qualified retirement plan. Contact Fringe Benefits Design, Inc. for more information at 605-331-5082.

**LEGAL COUNSEL**
The AGC of South Dakota, HHU Chapter has an attorney, Jason Smiley, on retainer to assist members and staff with construction-related legal questions. Member firms may contact Jason directly at 605-342-1078 or by email JSmiley@gpnalaw.com.

**DENTAL PROGRAM**
The AGC of South Dakota has a dental insurance program available to in-state member firms. For more information or to discuss eligibility requirements, please contact the Delta Dental office at 605-224-7345 or by email sales@deltadental.com.

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**HOW TO GET STARTED**

1. **COMPANY JOINS NPP**
   - Visit mynpp.com.
   - Click on “Join Now,” select “Company.”
   - Complete required information.

   You will receive your username and password via email. Sign in and you will have access to these discounts.

2. **SIGN UP WITH NPP**
   - Visit mynpp.com.
   - Click on “Join Now,” select “Employee.”
   - Enter your corporate email address or the Member ID and Passcode provided.
   - Complete required information.
   - Start saving.
This section of the bulletin highlights AGC of SD Members and/or Staff who have been quoted, interviewed, published, etc. by the media recently. If you are aware of AGC of SD “In the News” items, please forward them to the AGC Office.

December 14-20, 2016 Sioux Falls Business Journal: Dick Corcoran, The First National Bank in Sioux Falls pictured and featured in article titled “First National’s Trust Leader to Retire”.


February 9, 2017 KCCR News: John Morris, Morris, Inc. and Andy Johnson, A-G-E Corp. recognized in article titled “AGC Names John Morris As State President”.

AGC of SD “In the News”


Fall/Winter 2016 Make-A-Wish, Wishful Thanking: Several AGC Members and the AGC of SD HHU Chapter recognized in the “Driving for Dreams” section.

Fall/Winter 2016 Make-A-Wish, Wishful Thanking: Great Western Bank pictured and recognized in the “Volunteer Spotlight” section.

November/December 2016 AGC Constructor Magazine: Mark Knight, Knight Construction Services pictured and featured in article titled “Volunteer to Help Us Make History for Our 2018 Centennial”.

Winter 2016 The Club for Boys, The Bugle: Several AGC Members recognized in article titled “Construction Zones”.

December 2016 SDDOT, Connecting the DOTS’s: Heavy Constructors pictured and mentioned in article titled “Training Update – TRAC”.

December 1, 2016 Argus Leader: Greg Branaugh, D&G Concrete Construction pictured and featured in article titled “Small Business Owners Give Back to Community.”


Fall/Winter 2016 Make-A-Wish, Wishful Thanking: Several AGC Members and the AGC of SD HHU Chapter recognized in the “Driving for Dreams” section.

Join the Social Media Revolution!
Facebook.com/SDAGC
Facebook.com/AGCofA
Twitter: @AGCofSD
Twitter: @AGCofA
You Tube : AGCofSD
You Tube: AGCofAmerica

**CALENDAR OF EVENTS**

February 23, 2017 - SD Trans. Commission Mtg. - Pierre
February 23, 2017 - HR Alliance Mtg. & Webinar - Sioux Falls
February 27, 2017 - AGC Annual Legislative Day - Pierre
February 28, 2017 - HR Alliance Meeting & Webinar - Rapid City
March 1, 2017 - SDDOT EBS Letting
March 6-9, 2017 - AGCA Annual Convention - Las Vegas, NV
March 8, 2017 - Dakota Social - Las Vegas, NV
March 9, 2017 - SD Transportation Comm. Conf. Call
March 15, 2017 - SDDOT EBS Letting
March 27, 2017 - Veto Day - Pierre
March 28, 2017 - AGC Exec., Board, Spring Mtg. - Sioux Falls
March 30, 2017 - AGC Spring Mtg. & Mixer - Rapid City
April 5, 2017 - SDDOT EBS Letting
April 10-14, 2017 - National Work Zone Awareness Week
April 13, 2017 - SD Transportation Comm. Conf. Call
April 14, 2017 - Good Friday Holiday - AGC Office Closed PM
April 19, 2017 - SDDOT EBS Letting
May 3, 2017 - SDDOT EBS Letting
May 10-11, 2017 - AGC/Corps of Engineers Annual Mtg. - Omaha, NE
May 15, 2017 - SD Transportation Comm. Conf. Call
May 17, 2017 - SDDOT EBS Letting
May 17-18, 2017 - Transportation Const. Coalition Fly-In - Washington, DC
May 29, 2017 - Memorial Day Holiday - AGC Office Closed

**SAVE THE DATES**

June 15-16, 2017 - AGC Fishing Tournament - Pierre Area
July 18, 2017 - AGC Golf Tournament - Sioux Falls
August 9, 2017 - Summer Social - Rapid City
August 10, 2017 - AGC Golf Tournament - Rapid City
August 16, 2017 - Summer Social - Sioux Falls
October 24, 2017 - AGC Exec, BOD, Fall Mtg & Mixer - Rapid City
October 26, 2017 - AGC Fall Meeting & Mixer - Sioux Falls
Nov. 3-4, 2017 - Construction Leadership Pheasant Hunt - Pierre
Dec. 7-8, 2017 - Joint AGC / SDDOT Meeting - Pierre
January 15-17, 2018 - AGC/LICA State Convention - Deadwood
January 30, 2018 - AGC Annual Legislative Day - Pierre
January 9-11, 2019 - AGC/LICA State Convention - Sioux Falls

**Mark Your Calendars for ...**

AGC’s Spring Membership Meetings

**Sioux Falls – March 28th**
Downtown Holiday Inn - Falls Room

**Rapid City – March 30th**
The Rushmore Hotel - Washington Room

Registration information will be available soon at www.sdagc.org and in the Weekly News!
AGC of SD Elects 2017 Officers & Directors
Members of the AGC of SD HHU Chapter and the AGC of SD Associate Division recently elected Officers and new Directors for 2017. The Officers and newly elected Directors are listed below.

- President: John Morris – Morris, Inc.
- Senior Vice President: Jared Gusso – SFC Civil Constructors
- Vice President: Tim Foerster – Hills Materials/Simon Contractors
- Secretary/Treasurer: Cindy Monnin – Friessen Construction

New Director:
- Dave Dailey – Heavy Constructors
- Andy Johnson – AGE Corp.

AGC of SD Associate Division:
- President: Rick Langguth – Forterra Pipe & Precast
- Vice President: Casey Dolney – Bierschbach Equipment & Supply
- Secretary/Treasurer: Jon Snedeker – Butler Machinery

New Director:
- Wade Planting – Titan Machinery

A complete list of Officers & Board of Directors is shown on page 2 of this bulletin. The AGC also extends its sincere gratitude to all retiring Officers and Directors. This year’s retiring Director are Harold Goeden of First Rate Excavate and Bill Sutton of Headwaters Resources. Your leadership and involvement help make the AGC of SD HHU Chapter a success!

2017 AGC HHU Committee Goals - Get Involved!
The AGC of SD HHU Staff, Board & Committee Members have been working diligently on setting goals for our association this year. A committee goals document is included as an insert. In addition, there has never been a better time for YOU to GET INVOLVED and join a committee. These goals cannot be achieved without members like yourself! A list of HHU committees is included as an insert. Take a look and pick an area that interests you!

2017 AGC of SD Directories - Have You Ensured Your Information Is Correct?
The new directories will be mailed at the end of March. The AGC once again partnered with Naylor to bring you a more professional & resourceful book. As a contractor you will receive three complimentary copies and as an associate member you will receive one complimentary copy. Naylor has been reaching out to all members via email and personal calls to ensure your information is updated for the 2017 book. If you haven’t been contacted about updating your information, email Susan Christmas at Schristmas@naylor.com ASAP!! Additional copies will be available for you to purchase for $15 each. The directory is also available in an electronic version (HHU App & Website) that are accessible on your desktop, laptop, cell phones and tablets!!

AGC Membership Drive - Recruit a New Member & WIN!
AGC is hosting a Membership Drive thru March 15th! As you know, membership is the lifeline of our great association and new members are needed! Help the HHU staff by actively recruiting new members and earn prizes for your efforts! It’s a win - win for you & the AGC!! Check out Monday’s Weekly News for more details!

2016 HHU Annual Report
The 2016 AGC HHU Chapter Annual Report was recently released and mailed to all members. Take the time to read through the valuable information and learn how much our Association accomplishes and the great strides we’re making. Thank you for being an HHU member and ensuring that we are “The Construction Association of Choice!” The Annual Report can be viewed on our website at www.sdagc.org!

State Convention Attendee Survey
AGC HHU recently emailed out a survey polling all members who attended the 2017 State Convention in Sioux Falls, SD. If you attend the event, please take the time to complete the 10 question survey and provide us with your feedback! One lucky survey participant with WIN $100! The link to participate is https://www.surveymonkey.com/r/BH5XNTD!

Corps of Engineers Annual Meeting
A Joint meeting with the Omaha District Corps of Engineers has been scheduled at the DoubleTree Hotel in Omaha, Nebraska May 10 & 11, 2017. If you or someone from your company would like to register for this meeting, please email becky@sdagc.org.

www.sdagc.org - SDAGC Bulletin - 7
AGC Summer Events
Planning is underway for the AGC Summer networking events! There are three opportunities to mix & mingle with other AGC members. The first event is the annual Fishing Tournament being held on June 15 & 16 in Pierre followed by the Sioux Falls Golf Tournament on July 18th at Willow Run. The final event is the Rapid City Golf Tournament taking place on August 10th at Red Rocks! Details will be posted on www.sdagc.org and emailed out soon!

2017 Advertising & Sponsorship Opportunities
Don't miss your chance to reach your target audience! 2017 HHU Sponsorship & Advertising Opportunities are now being accepted and the form is available as an insert! From the quarterly bulletin, website banner ads & membership meetings, find the perfect fit for your company. Sponsors are given the opportunity to get in front of their peers and present on your business or product. AGC members can advertise & sponsor at a discounted rate. If you have any questions, email lindsay@sdagc.org.

Workzone Awareness Participation!
National Work Zone Awareness Week (NWZAW) is an annual spring campaign held at the start of the construction season to encourage safe driving through highway work zones and construction sites. The key message is for drivers to use extra caution in work zones. The AGC will once again participate through a WZAW 4th grade coloring contest to display on billboards. We need contractor participation NOW to get billboards lined-up so they can be up during the busy construction working months. If you would like to sponsor a board for approx. $750 please email lindsay@sdagc.org today! The artwork will then be used to create a 2018 calendar that is given to all HHU members and contributing campaign partners. Don’t miss this great opportunity!

RCMU - City of Rapid City CIP Presentation
The AGC hosted a City of Rapid City CIP presentation meeting last week at the Alex Johnson. Over 50 individuals attended the meeting presented by Stacey Titus. Upcoming projects for the next 5 years were discussed, as well as anticipated project letting dates. Thank you for attending this valuable meeting!

SD One Call Spring Damage Prevention Meetings
You are cordially invited to attend the Annual Spring Damage Prevention Meeting presented by South Dakota 811 and local utilities. Visit http://www.sdonecall.com to find a meeting in your area!

SDDOT/AGC December Meeting Recap
Over 60 participants participated in the SDDOT/AGC Annual meeting held December 8 & 9 in Pierre, SD! There was a lot of progress made with the AGC/SDDOT workgroups and valuable discussions by all sides. Meetings like this are valuable in solidifying the AGC/SDDOT working relationship - thank you for participating!

2017 SDDOT Proposed Spring Load Limit Map
SDDOT recently released their 2017 Proposed Spring Load Limit Restrictions Map. It is the Department’s position to not implement Spring Load Restrictions any earlier than necessary. The Department monitors the daily high/low temperatures at numerous locations throughout the state. The Department still relies heavily on the existing highway conditions and past experience of its field personnel when making the final decision of when to implement and remove load restrictions. To view the latest restrictions visit: www.sddot.com/travelers/loadlimits.

2017 SD Transportation Construction Industry Summit
Almost 150 AGC Members, SDDOT Staff & Industry partners came together February 21 & 22 at Cedar Shores in Oacoma, SD for the next SD Transportation Construction Industry Summit. This two-day event covered topics such as; improving customer service, spec changes, workgroup updates, the 2017 Wage Survey and mobilized payment changes. There was a lot of great discussion among attendees and progress is being made in several key area to improve the SDDOT/Contractor relationship. Thank you for attending this great event!

Traffic Control Supervisor Training
The next Traffic Control Supervisor Training is scheduled for February 23 & 24 at the Ramkota Hotel in Rapid City! There are ONLY 5 spots available, so if you want to attend email jim@sdagc.org today!
AGC’s Legislative Day & Annual Dinner
All members are invited & encouraged to attend AGC’s Legislative Day & Annual Dinner taking place Monday, February 27, 2017 in Pierre! There are several events planned with various agencies and committee hearings at the Capitol. This is the perfect way to better understand how the legislative process operates in Pierre during session. The registration form with more details is included as an insert! In addition, busses will run to and from both Sioux Falls and Rapid City, but space is limited - register today!

2017 Legislative Session
AGC again has a full-time lobbyist during the 2017 Legislative Session. Each of the bills introduced are read, and those bills determined to be of interest to the construction industry are circulated to the Government Affairs committee for their input and determination of AGC’s stance. Each Tuesday afternoon, we spend time on a weekly legislative phone call where members fully discuss bills. Bill introduction this session was at an all-time low since there is a high percentage of new legislators and state budget projections are falling short by $23 million.

The 2017 AGC’s bill list this session covers topics from countering increased competition from the colonies; unemployment insurance tax breaks and revisions; technical institutes governing bill; discussions of a TIF revamp; attempts to mandate paid sick leave and paid time off, requesting employers to provide “reasonable accommodations” for pregnant and breastfeeding employees, and a large list of campaign finance and ethics reforms in the wake of the repeal of IM 22. Members will receive a complete report on all AGC’s activities during the 2017 Legislative Session after the final day of the session on March 27.

CONPAC - Have You Contributed?
CONPAC is one of South Dakota’s more active, and effective, political action committees. In 2016, CONPAC worked to shape the makeup of the South Dakota legislature by providing 55 campaign contributions to business-friendly legislative candidates. CONPAC also provided funding for Constitutional Amendment R and Initiated Measure 23, ensuring passage of R and defeat of IM 23.

During the 2017 AGC Convention, CONPAC had a booth set-up for members to make pledges. Joan Lund from D&G Concrete manned the booth during the three-day event, thank you Joan! The total amount pledged during the three day event was $16,930! If you missed the booth, a pledge form is included as an insert!

And CONPAC is already gearing up for the 2018 election cycle, which will feature a gubernatorial race in addition to constitutional officers, all legislative seats and whatever ballot measure may arise. Plans are underway for fundraising efforts and a CONPAC membership drive. When you contribute to CONPAC, you are a member and take part in contribution decisions and delivery of campaign contributions to candidates. Make plans now to join for the next election cycle email info@sdagc.org for membership information.
Every contractor knows the importance of time and its relationship to the project schedule. The need for careful planning is apparent. It is with that in mind that this article is written. A special thanks to my firm’s business and estate planning group for helping to put this article together.

Closely held and family businesses present an interesting paradox. On one hand, no one will doubt the impact that small businesses have on our local, as well as the U.S. economy. They make up roughly 50 percent of the U.S. GDP and employ roughly 50 percent of U.S. workers. On the other hand, despite their impact on the economy, these businesses rarely survive beyond the initial generation. Less than 30 percent make it through the second generation and fewer than 13 percent make it through a third generation. There are a number of reasons why most of these businesses do not make it through the founding generation, but one contributing factor is the failure of the founding generation to plan for the orderly succession of their businesses. The absence of a business succession plan typically results in the failure of the majority of small businesses. If founders wish for their businesses to survive beyond their active management of the business, a well thought out succession plan is of paramount importance.

Founders of small businesses are hesitant to engage in succession planning for a number of reasons. Succession planning involves making tough decisions about who should lead the business going forward. Will it be a child of the founder or a key employee? How will the founder make provisions for his children who are not actively engaged in the business? Can the business survive without the founder? In addition to practical barriers that must be addressed, there are a number of psychological barriers to succession planning. In addition to these barriers, most small business owners do not understand the complex estate and income tax considerations present in this type of planning or the shareholder agreements and other succession planning documents that must be put in place for the succession plan to succeed. While each business, and each business’ succession plan, is unique, below are three of the more common mistakes found when attempting to plan for the orderly success-

- **Failure to plan.** Most business owners are aware of the need to develop a business succession plan. The majority of these owners, however, do not have a written plan in place at their retirement or death. A business owner’s unexpected death can result in a major conflict between the owner’s heirs, often resulting in the failure of the business. Many times, in the absence of a formal succession plan, children will have conflicting views of how, or whether, a business should be continued after the founder’s death. If the business is not continued, sometimes the contentious relationship between the founder’s heirs results in the business, or its equipment, being sold at a deep discount. Proper planning helps alleviate these potential problems.

- **Not considering alternative ownership structures.** For most small businesses, at the founder’s generation the ownership and leadership of the
business are intrinsically linked. One mistake that many business owners make is assuming that the leaders of a business must always be its owners. The separation of ownership from leadership is common in most large corporations; however, the same structure can be utilized in small businesses as well. In fact, this separation may be beneficial for many businesses and may give the business an added degree of flexibility. Such a structure also helps reduce the extent to which a founder must choose between passing the business to his children or to certain key employees.

- **Not having the proper documents in place.** The greatest of succession plans is nothing more than a suggestion if it is not reduced to writing in a manner that is binding on the founder’s heirs. The business succession process should involve the input of the businesses owner’s attorneys, accountants, and other trusted advisors. The potential impact of all succession options should be carefully considered before any plan is put in place by the business owner.
The annual State Convention was held at the Downtown Holiday Inn in Sioux Falls, SD. Almost 400 attendees enjoyed exhibitors, top-notch speakers, informative meetings and FUN social events. Our keynote speaker was Boston Marathon bombing survivor Jeff Bauman. The "Grilling Out" fundraiser raised over $4,000 for the Education Foundation! The Awards Ceremony was held on Tuesday night at the Washington Pavilion. Congratulations to the following individuals and companies on their successes!

- Young Construction Professional Award - Derek Suhr, Quinn Const.
- Good Citizen Award - Rob Everist & Bob Matzke
- Build South Dakota Category II - Mainline Contracting, Inc.
- Build South Dakota Category III - Knife River Midwest
- Build South Dakota Category III - D&G Concrete Construction
AGC Cares has been busy recently making contributions towards worthy causes. Donations were made to the children of a young construction worker who was tragically killed in a building collapse and to the children of a AGC Member employee who tragically lost his life. In January AGC staff and members from Hills Materials/ Simon Contractors served lunch at the Cornerstone Rescue Mission in Rapid City.

Project requests are still needed and requested! Please email lindsay@sdagc.org or call the office at 605-224-8689 to get involved or nominate a project!
**Pizza, Pop & Power Tools WFD Event**

On Thursday, March 9th AGC will be running our first ever camp specifically for middle school girls. The event is called Pizza, Pop, & Power Tools. This will give AGC along with NAWIC an opportunity to encourage young girls to explore career and technical opportunities in the construction industry. It introduces middle school girls to the extensive opportunities available to women in the construction industry. The students will learn about the proper use of hand and power tools, operating heavy equipment with our state-of-the-art simulators, and construction careers available in engineering. They will also learn about careers in construction from women who are in construction. The event will run from 9:30 a.m. to 1:00 p.m. at the CTE Academy in Sioux Falls. If you would be interested in helping out with this event please call or email Dustin Baertsch at 605-209-5861 or dustin@sdagc.org.

**AGC/SDDOT Bridge Plan Reading Class**

Recently AGC partnered with the SDDOT to provide a class on Bridge Plan Reading through the Transportation Learning Network. The class was a pilot project to see how well it would work and by all accounts it was a success. AGC will continue to work with the SDDOT and their Area Offices to see how this opportunity can be provided to members across the state. There is a large amount of trainings available that can be tailored to your company. Everyone involved with this pilot is working together to improve the training to match AGC members needs. If you are interested in learning more about the TLN classes please call or email Dustin Baertsch at 605-209-5861 or dustin@sdagc.org.

**HR Alliance Activities**

The HR Alliance meetings are up and running again. We have a meeting set in Sioux Falls on Thursday, February 23rd at noon (CT) at the AGC Building Chapter office training room. Michael McKnight with Boyce Law Firm will be presenting on Conflict Resolution in the Workplace. Our next meeting in Rapid City will be taking place on Tuesday, February 28th at noon (MT) at the CIC training room. Dustin Baertsch, Workforce Development Coordinator for AGC of South Dakota will be providing an update on AGC’s workforce development efforts. Expect to see invites for the March & April HR Alliance meetings soon. If you would like to receive information or know of someone that should be involved in the HR Alliance please call or email Dustin Baertsch at 605-209-5861 or dustin@sdagc.org.

**WFD Volunteers Needed at Girls State Hockey**

We are excited to announce an upcoming Workforce Development promotional opportunity and we need member help! The AGC has been invited to showcase our Skills Dakota Simulator Training Trailer and present on the construction industry during the Girls State Varsity Hockey Tournament! The tournament will be held March 3-5 at the Scheel’s Ice Plex in Sioux Falls, SD. What a great opportunity to showcase our WFD efforts while promoting the industry!

Volunteers are needed to help man our station and talk with players and their families while helping run the simulators. This is a three-day event so many volunteers are needed! The tournament starts Friday (the 3rd) afternoon, the first shift will begin at 4:00pm and end at 9:00pm. On Saturday (the 4th), volunteers are needed starting at 11:00am and throughout the day until 6:30pm. And on Sunday (the 5th), volunteers are needed starting at 8:00am until 2:00pm. Any and all help is GREATLY appreciated! If you can volunteer anytime during those days, please send an email to need training? Contact Michael O’Neal or Jim Heaphy Today! michael@sdagc.org or jim@sdagc.org.
AGC’s Director of Workforce Development & Safety, Michael O’Neal ASAP!

AGC Training Trailers
Are you looking for ways to get involved with workforce development? If so AGC of South Dakota has three training trailers that can help members get involved. We have a concrete and carpentry trailer that can be used for community projects or showcased at special events. We also have a trailer that includes a John Deere Excavator and a John Deere Motor Grader. These simulators have been used at high school career days, construction camps, and community events. One benefit of these simulators that most folks may not know is that as an AGC member you can use these simulators to train current or future employees. If you would like to utilize this free opportunity to train your employees please email or call Michael O’Neal at Michael@sdagc.org or 605-951-1665.

AGC & CIC Scholarships Available!!
The AGC Heavy-Highway-Utilities Chapter is NOW accepting applications for the 2017 Scholarship Program. Deadline to apply is May 5, 2017. The scholarship poster is included as an insert, or log-on to www.sdagc.org for the application! The Construction Industry Center’s is also accepting applications for their 2017 scholarship program. The deadline is March 31. Applications can be found at: www.constructionindustrycenter.com.
SAFETY TRAINING TEAM FULL STEAM AHEAD!
Since we last corresponded with you through this medium in the middle of last November, your safety training team has conducted various trainings for over 500 attendees! While the safety training teams calendars are chock full of training obligations, we do have some limited availability still left before spring is here. Contact Mike for your East River needs and contact Jim for your West River training needs.

<table>
<thead>
<tr>
<th>Upcoming Training Opportunities - Safety</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aerial Work Platform</td>
</tr>
<tr>
<td>March 14, 12:00pm- 4:00pm - Sioux Falls/AGC</td>
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<tr>
<td>March 21, 12:00pm- 4:00pm - Rapid City/CIC</td>
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<td>Confined Space</td>
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<tr>
<td>March 3, 1:00pm – 5:00pm - Pierre/ AGC</td>
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<tr>
<td>March 22, 1:00pm – 5:00pm - Sioux Falls/ AGC</td>
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<tr>
<td>Excavation/Trenching</td>
</tr>
<tr>
<td>March 3, 8:00am – 12:00pm - Pierre/ AGC</td>
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<tr>
<td>March 22, 8:00am – 12:00pm - Sioux Falls/AGC</td>
</tr>
<tr>
<td>Fall Protection</td>
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<tr>
<td>March 2, 8:00am – 12:00pm - Pierre/ AGC</td>
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<tr>
<td>March 21, 8:00am – 12:00pm - Sioux Falls/AGC</td>
</tr>
<tr>
<td>Forklift Operator</td>
</tr>
<tr>
<td>March 1, 12:00pm – 4:00pm - Pierre/AGC</td>
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<tr>
<td>March 15, 12:00pm – 4:00pm - Sioux Falls/ AGC</td>
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<tr>
<td>March 22, 12:00pm- 4:00pm - Rapid City/CIC</td>
</tr>
<tr>
<td>Highway Worker Safety</td>
</tr>
<tr>
<td>March 7, 8:00am-12:00pm - Sioux Falls/AGC</td>
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<tr>
<td>March 8, 8:00am-12:00pm - Pierre/AGC</td>
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<tr>
<td>March 9, 8:00am-12:00pm - Rapid City/CIC</td>
</tr>
<tr>
<td>OSHA 10hr Construction</td>
</tr>
<tr>
<td>February 28, 8:00am – 5:00pm &amp;</td>
</tr>
<tr>
<td>March 1, 8:00am – 11:00am - Pierre/ AGC</td>
</tr>
<tr>
<td>March 13, 8:00am – 5:00pm &amp;</td>
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<tr>
<td>March 14, 8:00am – 11:00am - Rapid City/CIC</td>
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<tr>
<td>OSHA 30hr Construction</td>
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<tr>
<td>March 13-16, 8:00am – 5:00pm - Rapid City/CIC</td>
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<tr>
<td>Rigger/Signalperson</td>
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<tr>
<td>March 28-30, 8:00am-5:00pm - Sioux Falls/AGC</td>
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<tr>
<td>Scaffolding</td>
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<tr>
<td>March 2, 1:00pm – 5:00pm - Pierre/ AGC</td>
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<tr>
<td>March 21, 1:00pm – 5:00pm - Sioux Falls/ AGC</td>
</tr>
<tr>
<td>Traffic Control Supervisor</td>
</tr>
<tr>
<td>February 23 &amp;24, 8:00am – 5:00pm - Rapid City</td>
</tr>
</tbody>
</table>

Site Audits or Inspections
Don’t forget about this member service – job-site audits. Whether you refer to them as inspections or visits or audits, the focus is generally the same – site safety. The scope for on-site inspections is defined by the member – it can be from a full project walk-thru to focusing on a specific issue or area of concern after the site audit agreement is completed. Again, contact Mike or Jim to schedule this member service.

Kick-off or Start-up Meetings.
Contact the Safety & Workforce staff today if you want to include us in your kick-off or Start-up meetings. While we can’t guarantee the date isn’t already scheduled, the early bird gets the worm!

Safety Summit - Just Around the Corner!
The Safety Summit date hasn’t been set yet but details are being hammered out for April at Cedar Shores at Chamberlain-Oacoma. The Safety Summit this year intends to bring together the HR Alliance, MSHA Alliance and Safety Committee for educational sessions and networking opportunities. Look for more details in future editions of the Weekly News & Safety Academy Weekly (SAW.)

Safety Committee Update
The AGC Safety Committee met at the conclusion of the State Convention. Five member companies were represented and two AGC safety staff members were in attendance. Despite low attendance, lively discussion took place. There was discussion on the Pre-Convention Safety speaker Bob Emmerich and OSHA Area Director Sheila Stanley with the general consensus that they were good sessions and we need to continue to bring in outside speakers to conduct sessions around State Convention. The training calendar was available and brief discussion on classes was held. Past training numbers were recapped: In 2016: 1675 people attended training, while in 2015: 1061 people attended training, 158 of the
2016 number were for Leadership courses (STP/ICTP.) Planning ideas for the Spring Safety Summit were kicked around to include continued discussion or training on Silica. Don’t forget this is your Safety Committee; we need your involvement to continue to provide you what you want in Safety Services. If you know someone that should be involved, but isn’t, or maybe isn’t getting the email notifications, please get ahold of Mike or Jim.

**MSHA Alliance Update**
The MSHA Alliance met during the State Convention to discuss matters affecting their operations. The MSHA Alliance was attended in person by 20 people with 1 AGC Staff member present while 4 individuals representing 3 companies attended via conference call. The MSHA Alliance had the pleasure of featured speaker Dennis Bellfi, MSHA Conference Litigation Representative for Metal and Nonmetal – Rocky Mountain District. Mr. Bellfi’s presentation was on the Informal Contestment Process & Contestment process. Before getting into his topic, Mr. Bellfi mentioned the topic of Workplace Exams – there is a push to get a similar process to what the coal industry uses.

**Pre-Convention Safety Training Recap**
2017 State Convention kicked off with a pre-convention safety training presented by Bob Emmerich of Safe-Con, LLC. Seventy-six attendees were in attendance for the pre-convention safety training. Bob Emmerich is a Registered Professional Engineer and Certified Construction Health & Safety Technician, with over 37 years of construction, operations and safety management experience. Bob’s practical approach and productive solutions to job site safety problems have made him a recognized expert in the field of safety management.

Mr. Emmerich started the day with a four hour presentation aimed at anyone in your organization with safety responsibilities. This session was valuable to anyone taking on safety responsibilities or as a refresher for those seasoned safety folks. Topics included Safety leadership, supervisory safety responsibilities, site safety planning, multi-employer relationships, handling accidents, and tips for when OSHA comes knocking on your door. After lunch, Mr. Emmerich conducted a one-hour session aimed at executives. Topics included true costs of accidents, owner’s responsibility in safety management, and how accidents affect publicly affect company reputation, dealing with the media and the perceptions of your employees.

**Employers are Reminded to Post Injury and Illness Summaries Feb. 1 through April 30**
OSHA reminds employers of their obligation to post a copy of OSHA’s Form 300A, which summarizes job-related injuries and illnesses logged during 2016. The summary must be displayed in a common area where notices to employees are usually posted each year between Feb. 1 and April 30. Businesses with 10 or fewer employees and those in certain low-hazard industries are exempt from OSHA recordkeeping and posting requirements. Visit OSHA’s Recordkeeping Rule webpage for more information on recordkeeping requirements.
AGC of America
2300 Wilson Boulevard, Ste. 400
Arlington, VA 22201
www.agc.org
703-548-3118

AGC of South Dakota Elected Governors & Life Governors
We’re pleased to announce that David Gustafson of Heavy Constructors, Inc. and Floyd Schafer of Mainline Contracting, Inc. have been elected to serve a three-year term on the National AGC Board of Governors representing the State of South Dakota! Their terms will commence at the 2017 Annual Convention! In addition, Kari Karst of BX Civil & Construction has completed 12 years of service on the AGC of America Board of Governors. This means that Kari will now become an AGC Life Governor and will be recognized during the AGC Board of Governor’s Meeting and Breakfast being held at the 2017 AGC of America Convention! Congratulations David, Floyd & Kari!

Elaine Chao Confirmed as Transportation Secretary
AGC Identifies Priority Issues
By a vote of 93-6, the Senate confirmed Elaine Chao to serve as Secretary of Transportation in the Trump Administration. AGC delivered a detailed letter to Secretary Chao congratulating her on the confirmation and highlighting numerous priority issues AGC would like to work with the Department to address. AGC’s top priority is to fix the Highway Trust Fund so that it can continue to support the long-term economic strength of the nation. AGC also expressed support for reducing regulatory requirements that increase inefficiencies and costs in government programs. The letter highlighted opportunities for U.S. DOT to reduce the regulatory burden and offered recommendations on regulatory programs that need to be reconsidered, including: local hire requirements, disadvantaged business enterprise program, work zone safety, hours of service, greenhouse gas measures, and guidelines for environmental reviews.

Senate Committee Talks Infrastructure Needs
Although there is still no word out of the White House on their infrastructure investment plan, infrastructure continued to make news in the nation’s capital. The Senate Environment & Public Works (EPW) Committee held their first hearing, the National Governors Association (NGA) is sending a list of 428 infrastructure projects to the White House, and Ranking Democrat on the House Transportation Committee Peter Defazio is sending a letter to President Trump recommending three immediate actions that could be taken to provide funding for surface transportation, waterways, and airport construction projects. AGC will continue working with Congress and the administration to shape a plan that meets the investment needs for our nation’s infrastructure.

New Form I-9 NOW Being Required!!
The U.S. Citizenship and Immigration Services (USCIS) recently published a revised version of the Employment Eligibility Verification Form (Form I-9). The new form, dated 11/14/2016, will be required for use by all employers beginning on January 22, 2017. The new version of the form is designed to minimize user error, particularly when the form is completed electronically, and is easier to fill-out on a computer. The form is available at www.agc.org/news.

EPA Finalizes 2017 Construction Stormwater Permit
The U.S. Environmental Protection Agency (EPA) recently published its final 2017 Construction General Permit(CGP), which authorizes stormwater discharges from construction activities. It takes effect on Feb. 16, 2017, which is when the 2012 CGP expires. Among other achievements, AGC was successful in ensuring that the final permit does not require contractors to electronically report their site-specific stormwater pollution prevention plans (SWPPPs) for public, online examination — which would have increased the possibilities of erroneous citizen environmental lawsuits.
Federal Court Temporally Halts Overtime Rule; Labor Department Will Appeal

Early this year, a federal judge issued a nationwide injunction against the U.S. Department of Labor’s overtime rule, which was scheduled to take effect, Dec. 1. As a result of this court order, implementation of the rule is temporarily halted until litigation comes to a close. The Department filed court documents to appeal the judge’s ruling. As a result of both measures, it is unclear if or when the rule will take effect.

Building a Better Congress

AGC PAC is the nonpartisan political action committee (PAC) sponsored by AGC of America. It is registered with the U.S. Federal Election Commission (FEC) and allows eligible employees of AGC member companies to pool personal, voluntary financial contributions. The contributions are used to support candidates running for elective office who, regardless of party affiliation, understand the construction industry and the specific needs, interests and concerns of AGC member companies and their employees. For more information on how to get involved contact David Ashinoff, Director of AGC PAC & Political Advocacy at ashinoffd@agc.org or (202) 547-5013.
Associated General Contractors of SD, Inc.
300 E. Capitol Ave., Ste. 1
Pierre, SD 57501

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