

HIGHWAY HAPPENINGS



AGC SOUTH DAKOTA
HIGHWAY-HEAVY-UTILITIES CHAPTER

FALL 2019

Mission Statement: "The AGC of South Dakota and its members promote skill, responsibility and integrity through construction and services which enhance the quality of life for all who live, work or travel in South Dakota."

GET READY FOR THE 2020 ...

State Convention!

January 15 – 17, 2020 / THE LODGE - DEADWOOD, SD

The Annual State Convention is just around the corner, and the planning committee has been working diligently to bring you another great event! The line-up of speakers this year is outstanding and they each offer a little bit of something for everyone. Key-note speakers include Lt. Col. Robert Darling, Mike Oster and Steve Bench. Key-note speaker topics include; Generational Differences, Leadership, Resilience and Persistence. In addition, the breakout session topics include; SDDOT Project Scheduling, Cyber Security, Distracted Driving, Succession Planning and Communication.

Wednesday evening activities include the Annual Awards Banquet followed by a "Bingo Pub Crawl" hosted by the AGC Young Constructors in downtown Deadwood. The Installation of Officers Banquet will be held Thursday evening, followed by a "free night" to gamble and mingle with your AGC colleagues. Sponsors and Exhibitors will be accepted until December 1st. If you have misplaced your forms they are included as a bulletin insert. Registration will open around Thanksgiving and once you turn your registration form in, you can book a sleeping room through AGC staff, both sides of the form must be completed together. We hope to see you all in Deadwood!



ON THE INSIDE

State Convention Exhibitor & Sponsor Forms, 2020 Advertising Opportunities, Upcoming HEO Apprenticeship Schedule, Pre-Convention Safety Training Flyer

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Phone: 605-262-3727
TF: 877-346-7499

Rapid City, SD
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Rapid City, SD 57702
Phone: 605-348-1155
TF: 800-242-1948

Watertown, SD
920 9th Ave. SW.
Watertown, SD 57201
Phone: 605-878-3727
TF: 800-854-4953

Sioux City, IA
412 Lewis Blvd.
Sioux City, IA 51102
Phone: 712-255-3001
TF: 800-255-8440



TIM FOERSTER

2019 AGC of SD HHU President

Simon
Rapid City, SD

2019 CHAPTER OFFICERS

President - Tim Foerster, Rapid City

Senior VP - Gary Johnson, Ft. Pierre

VP - David Dailey, Rapid City

Sec./Treas. - Chad Hartman, Sioux Falls

Past Pres. - Jared Gusso, Sioux Falls

2019 CHAPTER DIRECTORS

Elroy Buren / Rapid City

Ed Davis / Sioux Falls

Tim Davis / Huron

Kyle Jensen / Mobridge

Andy Johnson / Ft. Pierre

Rob Knight / Webster

RC Scull / Rapid City

Jim Soukup / Sioux Falls

Wayne Lloyd / Flandreau

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David Gustafson / Rapid City

John Morris / Pierre

Floyd Schafer / Rapid City

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Gary Johnson / Ft. Pierre

Kari Karst / Dell Rapids

Mark Knight / Aberdeen

ASSOCIATE DIVISION OFFICERS

President - Jon Snedeker, Sioux Falls

VP - Derek McTighe, Pierre

Sec./Treas - Wade Planting, Sioux Falls

Past Pres. - Casey Dolney, Rapid City

From the President:

Fellow AGC Members,

It is now the end of October and most of us are waiting for the construction season to start in earnest. For most folks in the South Dakota contracting industry it has been a very challenging season with respect to weather and negative impacts to our ability to effectively execute work. There will be a considerable amount of carryover work and continuing items to work out with owners and the SDDOT. Please keep the AGC staff informed of any issues!

AGC staff has been working hard on a few fun things like our Fall Membership Meetings, a late Summer Fishing Tournament, Young Constructor's Pheasant Hunt and an Ice Fishing Tournament. There should be at least one event for most of us to take in and enjoy the construction fellowship of other AGC members.

HHU Leaders attended and participated in the AGC of America's National Chapter & Leadership Conference in Washington, DC in late September. Both Chapters were recognized as association leaders and presented with an AGC of America Chapter Workforce Development Award. A big thank you to all AGC members and staff.

The Fall AGC/SDDOT meeting is scheduled for December 12th & 13th at the Ramkota in Pierre. With the continued efforts and help of Steve Wagner, we are looking forward to another successful meeting. This is a great opportunity to have your voice heard and to help drive positive change in items that affect all of us. If you would like to get involved, please contact Steve directly, (605) 209-4192 or email him at swagner@rap.midco.net.

The annual State Convention committee has been busy planning our 2020 event. The Convention will be held at The Lodge in Deadwood January 15th - 17th. In late November you will receive a notice that registration is open, please get signed up and be ready for an enjoyable time with your industry peers. Also, beware, the Young Constructors group is planning a Deadwood pub crawl for all.

Last, but certainly not least, let's welcome our newest members to the AGC family: Iron Horse Excavating and Wagner Reclamation Services. Please be active in sharing the often behind the scenes benefits of AGC membership with all perspective new members. We all need to be part of the process of recruiting new members. We are stronger as an association than we are individually.

Have a safe, productive and profitable fall.



SIMON


AGC MEMBER BENEFITS



LEGAL COUNSEL

The AGC of South Dakota, HHU Chapter has an attorney, Jason Smiley, on retainer to assist members and staff with construction-related legal questions. Member firms may contact Jason directly at 605-342-1078 or by email: jsmiley@gpnalaw.

DENTAL PROGRAM

The AGC of South Dakota has a  dental insurance program available to in-state member firms. For more information or to discuss eligibility requirements, please contact the Delta Dental office at 605-224-7345 or by email: sales@deltadental.com

AGC MEMBERS SAVE MORE THAN \$10M ANNUALLY! ARE YOU PARTICIPATING?



AGC's Membership Discount Programs provide members access to high-quality services, cutting-edge technology and top-of-the-line products. From discounts on vehicles to office supplies to cloud-based construction management solutions, AGC has partnered with some of the best to give you the most for your money and improve your daily business operations. Visit the website: <https://www.agc.org/member-benefits/member-discount-programs>

FOLLOW AGC of SD

ON SOCIAL MEDIA



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WWW.FACEBOOK.COM/SDAGC

EMPLOYEE RETIREMENT PLAN

Fringe Benefits Design Inc. is the administrator for the AGC of South Dakota sponsored 401(k) Profit Sharing Plan. They provide all contractors and associate members the education, investments, documents and other administrative needs to implement a qualified retirement plan. Contact Fringe Benefits Design, Inc. for more information at 605-331-5082.



SPOTLIGHT!



AGC of America Featured Discount General Motors Fleet!

AGC of America Member Discount Programs
When it comes to your company's bottom-line, your membership in AGC pays dividends. These value added discounts will give you the competitive advantage over your competition!

AGC is pleased to provide Members and their employees with a private offer of up to \$1,000 off the purchase or lease of most new Chevrolet, Buick and GMC vehicles.

Association members can combine this offer with most current incentives, including the National Fleet Purchase Program and Business Choice Offers for an even better deal! If you have questions, call the AGC of SD office today or visit: <https://www.agc.org/member-benefits/general-motors-fleet>.

Member News

Welcome New HHU Members!

Iron Horse Excavating

Jake Ankele - President - jake@ironhorsesd.com
Ashley Ankele - Secretary - ashley@ironhorsesd.com
2391 Commerce Road
Rapid City, SD 57702

Wagner Reclamation Services, LLC

Basil & Tootie Wagner
6960 Townsend Street
Summerset, SD 57718
rec605@outlook.com

Congratulations

Congratulations Jim Scull of Scull Construction/Sitework Specialists for being inducted into the 2019 class of the South Dakota Hall of Fame!

Condolences

With deepest regrets we advise you of the death of Emil Baranko of Baranko & Sons, Dickinson, ND. Emil passed away August 19th in Dickinson, ND at the age of 84.

With deepest regrets we advise you of the death of Beverly Mayo of Mayo Construction, Cavalier, ND. Beverly passed away September 11th at the age of 90.

With deepest regrets we advise you of the death of Glen Jamtgaard, founder of Dakota Contracting Corp. Glen passed away September 11th at the age of 81.

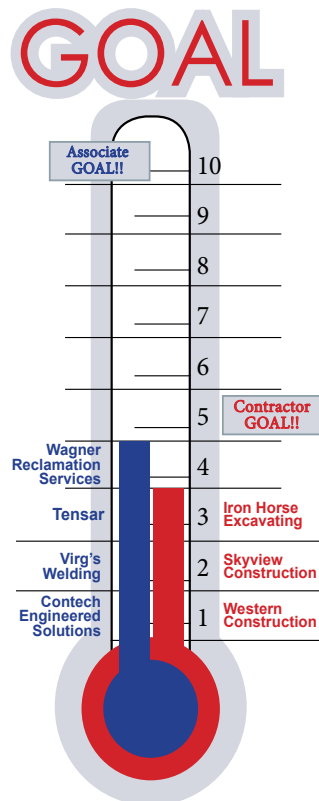
Recruitment

The AGC is always looking for new members to join our association and we need your help! If you know of a company that would benefit from joining the AGC, please get in contact with them and ask them to join! The Board of Directors recently approved giving potential members a free registration to attend our 2020 State Convention. Please send any potential member information to the AGC staff today!

RECRUITMENT GOALS:

5 CONTRACTORS

10 ASSOCIATES & AFFILIATES



Events Calendar

November 11, 2019 - Veterans Day Holiday

November 13, 2019 - HR Alliance Meeting - RC & SF

November 20, 2019 - SDDOT EBS Letting

November 20, 2019 - YC November Mtg at Rush Game - RC

November 26, 2019 - SD Trans. Commission Mtg - Pierre

November 26, 2019 - CONPAC Annual Mtg Webinar & Call

November 28-29 - AGC Thanksgiving Holiday

December 4, 2019 - SDDOT EBS Letting

December 10, 2019 - Workforce Dev. Steering Cmte. Mtg

December 11, 2019 - SDDOT EBS Letting

December 11, 2019 - HR Alliance Meeting - RC & SF

December 12-13, 2019 - Joint AGC/SDDOT Mtg - Pierre

December 13, 2019 - AGC Board Mtg - Pierre

December 17, 2019 - Associate Division Board Web Mtg.

December 18, 2019 - YC December Meeting - Rapid City

December 19, 2019 - Public Relations Cmte Mtg - Sioux Falls

December 25, 2019 - Christmas Holiday

January 1, 2020 - New Year's Day Holiday

January 14, 2020 - 1st Day of Legislative Session - Pierre

January 15, 2020 - Safety Cmte & MSHA Alliance - Mtg/Conf. Call

January 15-17, 2020 - 2020 State Convention - Deadwood

January 16, 2020 - HR Alliance Meet & Greet - Deadwood

January 21, 2020 - 1st Legislative Briefing Conference Call

January 22, 2020 - SDDOT EBS Letting

January 28, 2020 - AGC Annual Legislative Day - Pierre

January 29-30 2020 - AGC Ice Fishing Tourney - Pickerel Lake

January 30, 2020 - SD Trans. Commission Mtg - Pierre

February 5, 2020 - SDDOT EBS Letting

February 10-11, 2020 - Concrete Conference - Sioux Falls

February 13, 2020 - SD Trans. Commission Conf. Call - Pierre

February 19, 2020 - SDDOT EBS Letting

February 19, 2020 - AGC YC February Meeting - Rapid City

February 27, 2020 - SD Trans. Commission Mtg - Pierre

SAVE THE DATES

March 4-5, 2020 - SD Transportation Const. Summit - Oacoma

March 24, 2020 - AGC Exec., Board & Spring Mtg. - Rapid City

March 26, 2020 - AGC Spring Meeting & Mixer - Sioux Falls

April 3, 2020 - Construction Camp - Rapid City at WDT

April 29, 2020 - Construction Camp - Aberdeen

AGC STAFF



Toby L. Crow, P.E.
Executive Vice President
Pierre Office
(605) 366-1278
toby@sdagc.org



Lindsay Willits
Director of Marketing
& Member Services
Rapid City Office
(605) 415-2641
lindsay@sdagc.org

Margaret Pennock
Director of Workforce
Development
Sioux Falls Office
(605) 360-1621
margaret@sdagc.org



WyLisa Maupin
Office Administrator
Pierre Office
(605) 224-8689
accounting@sdagc.org



Deb Mortenson
AGC Lobbyist
Pierre Office
(605) 280-9372
deb.mortenson@pie.midco.net



Michael O'Neal
Director of Safety & Training
Sioux Falls Office
(605) 951-1665
michael@sdagc.org



Jim Heaphy
Safety Trainer
Rapid City Office
(605) 261-1567
jim@sdagc.org

Website: www.sdagc.org General Email: info@sdagc.org

OFFICE LOCATIONS

Rapid City
2771 Plant Street
Rapid City, SD 57702

Pierre (main):
300 E. Capitol Ave, Suite 1
Pierre, SD 57501
(605) 224-8689

Sioux Falls
7501 E. Arrowhead Pkwy
Sioux Falls, SD 57110



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2020 Director Openings

While all of you are busy wrapping-up the 2019 construction season, the AGC is busy preparing for 2020. This means it's time to fill our 2020 Board of Director openings. The AGC Board and Associate Division Board is currently accepting Board of Director nominations. If you are interested in becoming a Director please contact the AGC Office or any current board member. Please remember, AGC's success largely depends on the active volunteer leadership of its members. As 2020 nears, please make a commitment to remain or become more active in the AGC!



2020 Membership Renewal & Directory Update

Your 2020 AGC membership renewal information will be in your mailboxes soon! Please complete the



membership form and submit payment prior to January 1, 2020. In addition to renewing, please log-into your account and update your company information **PRIOR to December 31st!** You can access your account and update your profile by visiting this link <https://www.sdagc.org/login.asp> or click on "log-in" in the upper right hand corner of our website. It's very important to us that your information is printed correctly!

2019 Chapter Awards Program - LAST CHANCE!

Members are encouraged to submit nominations for the 2019 AGC of South Dakota Awards: Build South Dakota, Golden Hard Hat, Good Citizen and the Mark Knight Leadership Award! These awards recognize both individual and company

2019 AWARDS

Submissions are now being accepted for the 2019 AGC awards program! Awards being given out are the Build South Dakota, Golden Hard Hat, Good Citizen & Mark Knight Leadership Award. Full award details & forms are now available at www.sdagc.org/awards.

Awards will be presented during the 2020 State Convention on January 15th at the Lodge in Deadwood, SD. If you don't have a project but know of one that you would like to nominate, please contact the AGC staff.

SUBMISSIONS WILL BE ACCEPTED UNTIL DECEMBER 4, 2019!

EMAIL: info@sdagc.org / www.sdagc.org



achievements. Nominations are strongly encouraged and may be submitted by any member firm. These awards will be presented at the 2020 State Convention on Wednesday, January 15th at The Lodge in Deadwood, SD. Nomination forms are available on the AGC website www.sdagc.org. Nominations are due no later than December 4, 2019!

AGC Young Constructors November Social Details

The AGC Young Constructors Rapid City Chapter will host their November meeting/social on Wednesday, November 20th at the Rapid City Rush Hockey Game. Join your fellow YC colleagues for food, drinks & hockey! In addition, if you have someone in your company that is interested in joining the YC group, log-on to: <https://www.sdagc.org/youngconstructors>. The purpose of the AGC Young Constructors Rapid City Chapter is to serve as a gateway into AGC for young leaders ages 21-39, promote new member involvement, create a strong network among peers, promote industry innovation, and provide feedback on important issues to AGC leaders.



Legislative Day & Dinner - Save the Date!

The AGC will be hosting our 4th annual "Legislative Day" followed by the Annual Legislative Dinner in Pierre, SD on Tuesday, January 28th, 2020. This unique opportunity allows for members to see first-hand how our Legislature operates in Pierre. The AGC is looking for recommendations for groups to visit & meetings to attend during this event. If you have any suggestions, please call the AGC office at 605-224-8689. Please save the date now, you do not want miss the opportunity to get face-to-face with your Senators & Representatives!

2020 Advertising Opportunities

The new year is just around the corner, so get ahead of the curve and reach your target audience by advertising in a HHU Chapter publication! Opportunities include the AGC website www.sdagc.org, the quarterly bulletin and new ads now in Monday's Weekly News E-Newsletter! Ads are sold at a discounted rate for members and can be placed on a one-time only basis or in every publication for a year. Please see the enclosed form for all of the details and email lindsay@sdagc.org with any questions!

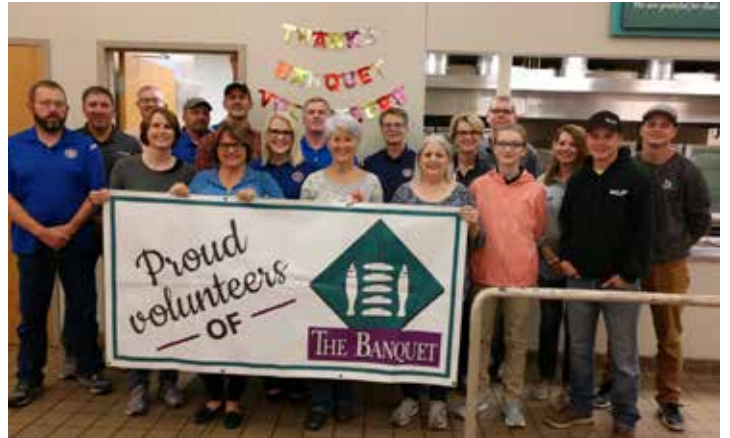


AGC Online Store

The AGC HHU online store has been re-stocked with apparel items for you to purchase! Members can add their company logo to your apparel items along with the AGC logo! Log on to: <http://sdagc.logoshop.com> and help us brand our great association!!

AGC Cares In Action!

On October 1st, AGC members from several companies came together to serve dinner at The Banquet in Sioux Falls. A total of 298 meals were served, 46 of them served to children. We appreciate the support of our members who help make our "AGC Cares" projects a success! If you have a project that you'd like to nominate for an "AGC Cares" project, please email lindsay@sdagc.org.



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AGC "IN THE NEWS"

This section of the bulletin highlights the AGC, its' members and/or staff who have been quoted, interviewed, published, etc. by the media recently. If you are aware of AGC of SD "In the News" items, please forward them to the AGC Office.

August 21, 2019 Capitol Journal: **AGC of SD, HHU Chapter** featured in an article titled "AGC Awards More Than \$26K in Scholarships Across the State."

August 24, 2019 - Watertown Public Opinion: **AGC of SD, HHU Chapter** featured in an article titled "Associated General Contractors Award More than \$26,000 in Scholarships."

September 2019 Western Builder: **Runge Enterprises, Bituminous Paving, BX Civil & Construction, Construction Signing, DGR Engineering and Loiseau Construction** featured in article titled "Smoothing Out US 18".

September 12, 2019 Rapid City Journal: **AGC Member Jim Scull of Scull Construction/Sitework Specialists** pictured and featured in article titled "Six Black Hills residents entering SD Hall of Fame this weekend."

September 23, 2019 Aberdeen News: **AGC of SD, HHU Chapter and Faith Shoemaker of Webster Scale** featured as a scholarship recipient in article titled "Good for You."

September 25, 2019 AASHTO Journal: **AGC of SD**, mentioned in article titled "South Dakota Proclaims October as "Careers in Construction Month."

September 29, 2019 Rapid City Journal: **AGC of SD** and the following members: **Pete Lien and Sons, Complete Contracting, Trans Source Truck & Trailer, Dakota Fluid Power, RDO Truck Center and Simon** were thanked for participating in WDT's Mechanical Expo in an article titled "Community Support Benefits Students."

September 30, 2019 Argus Leader: **AGC of SD Construction Career Camps** mentioned in article titled "Construction Jobs in South Dakota get Extra Attention from Noem Industry Advocates."

Fall 2019 Forward Sioux Falls Directions Newsletter: **Jolene Smith, Journey Group and Kira Kimball, Howalt+McDowell Insurance** quoted in article titled "Second Annual WIN in Workforce Summit Scores High Marks from Attendees".

October 2019 Western Builder: **ASTEC** featured in article titled "The Science of Road Construction".

October 2, 2019 Argus Leader: **AGC of SD** mentioned in article titled "Noem Draws Attention to Construction Jobs".

October 2, 2019 – KELOLAND News: **AGC of SD Construction Career Camps** featured in 6:00pm and 9:00pm newscasts in a story titled "Construction Camp Builds a Brighter Future for Local High School Students."

October 2, 2019 – KDLT News: **AGC of SD Construction Career Camps** featured in 5:00pm, 6:00pm and 6:00am newscasts in a story titled "STI Construction Camp Inspires High Schoolers Considering Construction Career."

October 2, 2019 KSFY News: **AGC of SD** mentioned in news story titled "Contractors in Demand in Sioux Falls."

October 2, 2019 101.9 KELO.FM: **AGC of SD and AGC of America Spokesperson Brian Turmail** mentioned in story titled "The Jobs are Hot but the Workers are Not."

October 2, 2019 100.1 KXRB FM: **AGC of SD and AGC of America Spokesperson Brian Turmail** mentioned in story titled "Sioux Falls Construction Market among Fastest Growing".

October 19, 2019 Construction Equipment Guide: **General Equipment & Supplies** featured in article titled "General Equipment & Supplies Celebrates 35th Year".

October 19, 2019 Construction Equipment Guide: **Trail King Industries** featured in article titled "Sen. Thune Tours Trail King Industries".





SDDOT NEWS

AGC/SDDOT Fall Meeting December 12 & 13 in Pierre, SD!

Make plans to attend the AGC/SDDOT Fall Meeting of Contractors and Key SDDOT personnel! Be prepared to expand your knowledge & help shape the future of our industry! Key discussion topics include; utility cooperation, what plan information is no longer needed, CDL employee training & retention, weather impacts, claims: how SDDOT determines merits and much more! The tentative schedule has the meeting starting at 1:00pm CT on the 12th and wrapping up by Noon CT on the 13th. Room reservations can be made by calling the Ramkota Hotel at (605) 224-6877. The block room rate is \$96.00 per night. Agenda & registration information will be available soon - but please save the date!

AGC/SDDOT

Fall Meeting

SAVE THE DATE!

Make plans to attend the AGC/SDDOT Fall Meeting and be prepared to expand your knowledge & help shape the future of our industry!

DECEMBER 12 & 13 - RAMKOTA HOTEL - PIERRE, SD

Key Discussion Topics:

- Electronic Certified Payroll & Wage Survey
- Utility Cooperation
- What Plan Information is No Longer Needed
- CDL Employee Training & Retention
- Weather Impacts
- Claims - How DOT Determines Merits
- Division I Spec Review
- Plus much more... agenda & registration information will be available soon!

You Don't Want to Miss this GREAT Meeting!

AGC SOUTH DAKOTA

DOT

Ramkota Hotel

920 W Sioux Ave

(605) 224-6877

Rate: \$96.00

SAVE THE DATE

Tentative Schedule: 1:00pm start on the 12th & Noon adjourn on the 13th

- The Tentative 2020-2023 STIP anticipated total funding is \$505M for 2020, compared to \$440M in 2019.
- Based on the Tentative 2020-2023 STIP, bridge condition will remain relatively constant but the pavement condition will decrease moderately over time.

During their September meeting, the SD Transportation Commission reviewed the public comments and approved the final STIP. More details and the final STIP is available on the SDDOT website. <https://dot.sd.gov/projects-studies/planning/stip>.

AGC/SDDOT Transportation Summit – Save the Date

The AGC & SDDOT will once again be hosting the Annual Transportation Summit March 4 & 5, 2020 in Oacoma. More details will be available soon, but in the meantime, please save the date!



2020-2023 Statewide Transportation Improvement Plan (STIP)

In July, the SDDOT held public meetings in Aberdeen, Mitchell, Rapid City, Pierre and via webinar to present the Tentative 2020-2023 STIP and to receive public input. The meetings began with SDDOT presentations pertaining to funding, the overall STIP development process and project updates. Key excerpts from the SDDOT presentation are shown below.

- The current Federal Highway Bill (FAST ACT) expires on September 30, 2020. The FAST Act provides \$310M annually for South Dakota. In 2020, the SDDOT also anticipates receiving another \$40M in federal grants. These funds are generated by the Federal Motor Fuel Tax (\$0.184/gallon for gasoline and \$0.244/gallon for diesel fuel). South Dakota is a “donee” state, receiving back over \$2 for every \$1 paid in to the federal government. Federal funds comprise a large part (70%) of SDDOT’s construction budget.
- The State Highway Trust Fund provides an anticipated \$155M annually. The main revenue sources are the State Gas Tax (\$0.28/gallon) and 4% Motor Vehicle Excise Tax.

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Ron Schmidt
rschmidt@gpna.com

Jason Smiley
jsmiley@gpna.com

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AGC SCRAPBOOK - FALL 2019

September Fishing Tournament

Thank you for attending AGC's Fishing Tournament held on September 11-12 in Pierre. 14 teams took to the mighty Missouri River for a day of fishing and competition! The 2020 Fishing Tournament will be held in June! Congratulations to the following winners:

1st Place Team - Morris Team 2; Josh Bible and Paul Kolb = 11.4lbs

2nd Place Team - Morris Team 1; John Morris, Josh Brown; & Logan Dahl = 7.4lbs

3rd Place Team – SDDOT Team 3; Bill Englehart and Jason Humphrey = 6.6lbs

4th Place Team – SDDOT Team 1; Ryan Johnson and Christina Bennett = 2.4lbs

Largest Walleye – Paul Kolb 7.4 lbs

Largest non-Walleye – John Snedeker 12.2 lbs



Fall Membership Meetings - October

The 2019 Fall Membership Meetings held on October 22nd at the Hilton Garden Inn in Sioux Falls and again on October 24th at the Rushmore Plaza Holiday Inn in Rapid City were a huge success! Over 100 members attended one of the meetings. Attendees were given a brief overview of the many AGC happenings and upcoming events, including the 2020 State Convention. Thank you members for attending and supporting the AGC!



AGC SCRAPBOOK - FALL 2019

Construction Career Camp SUCCESS! Thank You Sponsors!

A huge thank you to the sponsors of our 2019-2020 Construction Camps! About \$12,500 was pledged to help fund the camps as well as other outreach initiatives such as Pizza, Pop and Powertools for middle-school girls. Over 250 students attended the camps held on October 2nd in Sioux Falls at Southeast Tech and October 17th in Pierre at T.F. Riggs High School. The camps were amplified this year adding extremely popular high-technology components including BIM technology, drones, virtual reality and a remote-controlled concrete saw.

MARK YOUR CALENDARS FOR THESE UPCOMING SPRING CAMPS:

April 3, 2020 - Rapid City @ Western Dakota Tech

April 29, 2020 - Aberdeen - TBD



WORKFORCE DEVELOPMENT

AGCA Workforce Development Award!

AGC of SD was honored to have been selected for the AGC Chapter Workforce Development Award for 2019. "The two chapters in South Dakota have created a series of innovative measures to recruit new workers into high-paying construction careers," said Stephen E. Sandherr, chief executive officer of the Associated General Contractors of America. "In particular, the award judges were impressed with the work the chapters are doing to tap into the state's community and career colleges to develop new craft professionals."



The purpose of the AGC Chapter Workforce Development Award is to provide national recognition for extraordinary, exemplary, and innovative training, education, and public awareness programs which either encourage individuals to pursue a career in the construction industry and/or enhance an individual's construction skills. Thanks to our members who have supported the initiatives that have made this possible!

Construction Career Academy Success! Get Involved!

AGC's Construction Career Academy wrapped up its second season in Sioux Falls with a graduating class of 19 students. A collaboration between AGC of SD and Southeast Tech, high school students completed a 10-week program that combines classroom, lab and on-the-job experience in order to submerge and excite students about the construction industry. Extremely successful over the past two years, the statistics speak for themselves:

- 15 new students enrolled this year – 14 graduated.
- Six 2nd year students enrolled this year – five graduated.
- 1 of the 10 students from the first year has become employed with their sponsor contractor.

Plans are in motion to launch this program in Rapid City for the summer of 2020 in partnership with Western Dakota Tech. In addition, Letters of Intent have been submitted to both the South Dakota Department of Labor for a \$50,000 contract to expand the program as well as with the John T. Vucurevich Foundation in Rapid City.

LATI Stretch the Millions Scholarship Luncheon

AGC was pleased to attend LATI's Stretch the Millions Scholarship luncheon this Fall. This is the fourth year AGC has partnered with LATI to provide a full-ride Build Dakota scholarship to a student. In all, 109 LATI students received a full-ride Build Dakota scholarship for the 2019-2020 school year. AGC's chosen recipient is Isaac Engebretson from Watertown. Isaac is pursuing an HEO degree and will graduate in Spring of 2021. AGC's 2018 recipient Dylan Alexander also attended the event and will be graduating in Spring of 2020 and is planning on seeking employment in the Rapid City area following graduation.



HR Alliance Happenings

The HR Alliance planned an annual calendar for meetings at the HR Summit and has been meeting monthly in person and via webinar throughout 2019 to help bridge the distance across the state for members. Speakers and topics have included:

- Construction Career Camps
- Layoff/Reemployment Assistance presented by DLR representatives
- Records Retention presented by lawyers Jason Smiley and Katelyn Cook.

The next meeting will be held on November 13th and the topic is "**Effective E-Recruitment Techniques**" presented by Melissa Moerike, MSM-HR, HR Consultant with Alternative HRD. If you want to get involved in AGC's HR Alliance email margaret@sdagc.org!

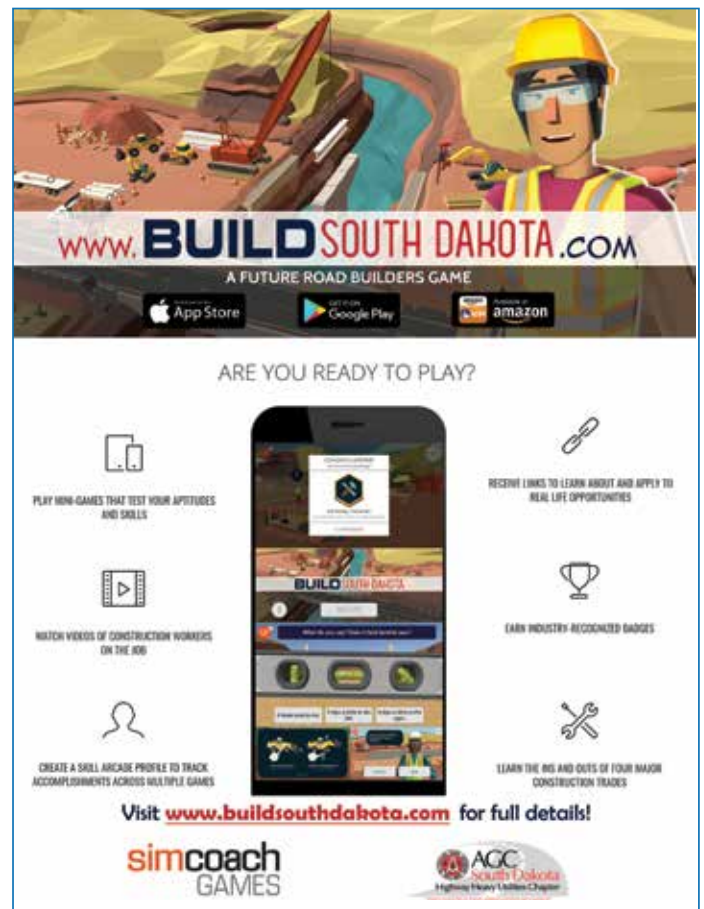


Governor Noem Proclaims October as "Careers in Construction Month"

The Associated General Contractors of South Dakota (AGC of SD), along with Governor Kristi Noem via an Executive Proclamation, proclaim October 2019 as "Careers in Construction Month" across South Dakota! A key aspect of the AGC's on-going workforce development goal is to show students the rewarding career opportunities available in construction. With the ever-growing need for skilled professionals in the construction industry, there has never been a better time for education and industry to work together to help students build successful construction career pathways. AGC of SD held two construction camps in October in recognition of this.

CDL Classes at Southeast Tech – Classes Continue in January

AGC of SD launched an innovative new workforce development effort to build interest and gain employees for members needing Class B CDL drivers. We've partnered with Southeast Tech to develop a tuition reimbursement model that will allow individuals to 'Catch a Free Ride to a New Career'. Contractors pay for tuition for this program in return for an employment commitment at their facility. This can also work with current employees that members would like to up-skill. This removes a barrier that frequently exists for individuals looking to change careers but are limited by finances. Three opportunities to enroll in Instructional Permit Exam Prep & Vehicle Inspection Training have been offered since August and will continue in January. Sixteen students have enrolled in the classes since July.



SAFETY & TRAINING NEWS

Upcoming Safety Training Opportunities:

Confined Space – Competent Person

Dec. 3 - 1:00pm – 5:00pm - Aberdeen/Rtec
Dec. 10 - 1:00pm – 5:00pm - Brookings/TBD
Dec. 17 - 1:00pm – 5:00pm - Watertown/TBD

Excavation – Competent Person

Dec. 3 - 8:00am – 12:00pm - Aberdeen/TBD
Dec. 10 - 8:00am – 12:00pm - Brookings/TBD
Dec. 17 - 8:00am – 12:00pm - Watertown/TBD

Fall Protection – Competent Person

Dec. 4 - 8:00am – 12:00pm - Aberdeen/TBD
Dec. 11 - 8:00am – 12:00pm - Brookings/TBD
Dec. 18 - 8:00am – 12:00pm - Watertown/TBD

Forklift Operator

Dec. 2 - 12:00pm – 5:00pm - Aberdeen/Rtec Center

OSHA 10hr. Construction

Dec. 5 - 8:00am – 5:00pm &
Dec. 6 - 8:00am – 11:00am - Aberdeen/TBD

Rigger/Signalperson Qualification

Dec. 17-19 - 8:00am – 5:00pm - Rapid City/CIC

Scaffold – Competent Person

Dec. 4 - 1:00pm – 5:00pm - Aberdeen/TBD
Dec. 11 - 1:00pm – 5:00pm - Brookings/TBD
Dec. 18 - 1:00pm – 5:00pm - Watertown/TBD

Traffic Control Supervisor Classes

Class Is Only Offered Twice in 2020

February 11 & 12 - 8:00am- 5:00pm - Sioux Falls/TBD
February 26 & 27 - 8:00am – 5:00pm - Rapid City/TBD

AGC's HEO Apprenticeship Classes Starting Soon!

AGC is officially kicking off year two of our HEO Apprenticeship program in Rapid City & Sioux Falls. East River classes begin in December and West River in January. These Apprenticeships can help the retention rates for our members while also recruiting more individuals into the industry. Please see the enclosed insert and contact michael@sdagc.org to learn how you can take advantage of this new training opportunity!

2020 Safety & Training Calendar Now Available!

The Safety staff has been busy preparing the safety & training calendar for the upcoming 2020 Training Season. We are happy to announce that the calendar is now available at www.sdagc.org! For questions or to set up trainings please email us: Michael O'Neal michael@sdagc.org or Jim Heaphy jim@sdagc.org.

Pre-Convention Safety Training & Seminar Opportunity

On Wednesday, January 15th Robert (Bob) McCall will present “***BUILDING A HIGH-PERFORMING CULTURE WHERE PEOPLE CAN PERFORM AT THEIR TOP POTENTIAL EVERY DAY,***” to kick-off the 2020 State Convention in Deadwood! Bob is known for helping companies and organizations build a safety culture of high performance where everyone can work at their top potential every day, thus preventing injuries, saving lives, recognizing errors, and improving processes. The registration form is included as an insert, so get your team registered today!

State Convention Safety Committee & MSHA Alliance Meetings Announced!

The AGC Safety Committee & MSHA Alliance will be meeting during the 2020 State Convention at The Lodge in Deadwood. The MSHA Alliance will be meeting from 6:45-7:45am MT on Wednesday, January 15th. Additionally, the Safety Committee meeting will be held on Wednesday, January 15th from 12:15-2:15pm MT. Full details for both meetings will be sent out soon in an Outlook calendar invite - but please save the dates today!

MSHA Alliance Recent Happenings

The MSHA Alliance last met on October 23rd at the Sioux Falls AGC office. Twelve attendees representing seven different member companies participated in person or via the conference call. The reason for the call was to discuss any inspections since the September 9th conference call. October 1st started a new fiscal year for MSHA, but no one reported any troubling inspections since the start of October. One operator previously cited for excessive play in steering linkages, reported a conference scheduled but hasn't received a date yet. The reason for the calls is to hear about good and bad inspections. The MSHA Alliance wants to continue gathering all reports of inspections that seem to place undue hardship on mine operators.

Know what's below.
Call 811 before you dig.

Due to the recent enforcement situation, MSHA Alliance attendees wanted to again follow up in the next 30-45 days, preferably after the steering linkages conference, meeting date TBD.

South Dakota Safety AGC Awards

We know you have outstanding people in your organizations that should be recognized for their contributions to the safety of your companies.

It is time we show them how much they mean to our organizations and the safety community. We have the Safe Driver Award, Outstanding Company Safety Award, and of course the Paul Lepthian Award given to the most outstanding Safety personnel. Please make sure and take the time to submit for these AGC of South Dakota Safety Awards that will be given out during the AGC State Convention. The forms are available on our website at www.sdagc.org.



AGCA Annual Construction Safety Excellence Awards - Now Accepting Applications

The 21st Annual Construction Safety Excellence Awards (CSEA) program is now accepting applications. These awards have been an ongoing and evolving effort by AGC of America to recognize companies who have developed and implemented excellent safety and loss prevention programs achieved through management commitment, employee training and participation, and program innovation. Forms are available on our website at www.sdagc.org and the deadline to submit is December 13th!



Need Safety Training?
Contact Michael O'Neal or
Jim Heaphy Today!
michael@sdagc.org
jim@sdagc.org

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Reduced Rate Tax Table Triggered for Unemployment Insurance in 2020

Employers who pay into unemployment insurance will be able to use the reduced rate tax table (schedule B) for calendar year 2020. Legislation passed in 2017 established a formula to keep the Unemployment Insurance Trust Fund from growing too large by offering employers contribution tax breaks when the trust fund is at a certain level on June 30. That level was met in 2019, triggering the use of the reduced tax table for 2020. Also, due to legislation passed in 2018, a further reduction in the contribution tax rate table will be available January 1, 2020. AGC supported the legislation that led to tax rate table decreases.

CONPAC Annual Meeting - Tuesday, November 26

Make plans to attend the Annual CONPAC Meeting November 26 at 11:00am CT via conference call. Lots of activity will happen and the construction industry will be involved to shape the outcomes. First, each of the 105 legislative seats will be up for grabs. Candidates are beginning to announce their candidacies and their campaign petitions are due in January 2020. CONPAC will discuss if any candidates need support in the June primary elections and will also make decisions on campaign support for the general election in November 2020.



CONPAC will also discuss possible ballot measures on the 2020 ballot. Twenty-three ideas were submitted and only six of them were approved by the Secretary of State for circulation. Of those six ideas, only two were submitted prior to the due date:

- Legalizing marijuana for medical purposes. Supporters have announced that they have secured 32,000 signatures, which is double the number needed (16,961 valid signatures). This group has made similar claims in the past and has come up short when the Secretary of State validates the petitions.
- Legalize marijuana (15% excise tax on marijuana and require hemp regulations by SD). This proposed ballot measure is being circulated by paid circulators who are actively collecting signatures. Number of signatures needed is 33,921.

Make plans now to be active in CONPAC in 2020, all it takes is a contribution. Email info@sdagc.org for details!

RECORDS RETENTION

Thanks to the AGC HR Alliance for allowing me to present on the topic of records retention. The presentation focused on the Sedona Guidelines for Managing Information & Records in the Electronic Age (2007). These guidelines are part of the Sedona Conference, which is quickly becoming the gold standard for a number of subjects that are at the crossroads of electronic information management and legal obligation. More information about this organization and its various work groups and publications is available at <https://thesedonaconference.org/>.



The Sedona Guidelines do not take a one-size-fits-all approach to records management. It does not provide a list of which records to keep and which to disregard. Rather, the guidelines present an approach to creating your own guidelines, recognizing that every situation is different, and reasonableness should be the hallmark of every policy. If your organization does not have a formal records retention policy, these guidelines are a good primary resource for considering why such a policy may be needed for your organization and how to go about creating your own policy.

A full video of the presentation is available at this link: <https://register.gotowebinar.com/recording/2231093113283097347>. For more information on this article, send me an e-mail or give me a call.

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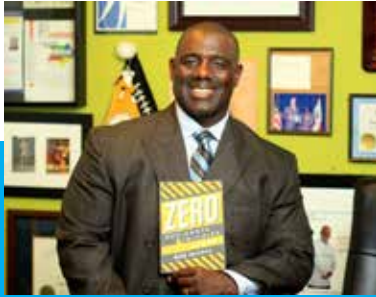
2307 West 57th Street, Suite 100
Sioux Falls, SD 57108

Pre-Convention Safety Training & Seminar
Presented by: Robert (Bob) McCall

January 15, 2020 • 8:00am - 12:00pm MT

The Lodge at Deadwood

Cost \$75 Members • \$125 Non-Members



Bob McCall - From Pittsburgh, Pa, (Go Steelers!) Bob attended Tuskegee University and majored in Building Construction Technology. Worked ten years with Bechtel Power Corporations in construction, maintenance, and operations of nuclear power plants, eight years for Alliant Energy in Iowa at the Duane Arnold Energy Center. Bob became the first African American Plant Manager when he was hired by Progress Energy to serve the Lee Plant in Goldsboro NC, one year later he was promoted to General Manager for the Eastern Region Fossil Generation Department.



**GETTING TO THE NEXT LEVEL OF SAFETY PERFORMANCE
(Whats a life worth, are you willing to pay the price to save it)**

Bob McCall's career spans over 33 years in the Utility industry. Join him as he shares four proven and battle tested steps to improving your team's performance. Bob believes the power is not in safety rules, but in people who are willing to demonstrate passion, commitment, leadership and engagement from the entire team will create a winning culture of top performers. Bob will share how changing expectations for team culture, team members, getting rid of those who don't measure up and hiring winners will enable any organization to improve their performance thus raising the bar to the next level. Come prepared to be personally challenged to look within yourself and ask the question... have I done all I can? is there one more thing I can do to help my team be safe? Now is the time to act, don't wait till an unfortunate accident happens and have to live with regrets.

DEADLINE to RSVP - December 31st, 2019 - Don't Miss This Training Opportunity!

Cost \$75 Members - \$125 Non-Members

☐

Payment Enclosed

☐

Please Invoice

Company Name: _____

Name: _____ Name: _____

Name: _____ Name: _____

Address: _____

City: _____ Phone: _____

Email: _____

Please return this form to:

AGC Building Chapter: 2307 W. 57th St. Suite 101

Sioux Falls, SD 57108 or FAX: 605-336-6719 or email: jamie@agcsdbuild.org

AGC OF AMERICA NEWS

Senate Approves FY 2020 Transportation Funding - Transit Funding Cut Addressed

The Senate just approved a package of four appropriations bills including its version of the FY2020 funding package for US DOT programs. The Senate bill, like the House bill passed in June, includes the full \$46.365 billion FAST Act obligation limitation for the federal-aid highway program, a \$1.1 billion increase over 2019. In addition, the bill includes a supplemental \$2.7 billion discretionary appropriations for highway programs and an additional \$560 million for transit grants (see chart below). Since none of the 12 FY 2020 appropriations bills were signed into law by the end of FY 2019, government programs including those of US DOT, have been operating under a Continuing Resolution that funds programs through November 21 at the FY 2019 level. It is likely that a compromise DOT funding bill can be approved before November 21 with the increased funding levels. While the Senate bill fixes a budgetary limit provision that, if left unaddressed, could lead to a 12 percent across-the-board cut in transit formula grants from the levels authorized in the FAST Act, it did not address a pending \$7.6 billion rescission in highway contract authority.



U.S. Department of Labor Issues Final Overtime Rule - Sets Salary Threshold of \$35,568 per year

In September, the U.S. Department of Labor (DOL) announced a final rule updating the earnings thresholds necessary to exempt executive, administrative, or professional employees from the Fair Labor Standards Act (FLSA) minimum wage and overtime pay requirements and allowing employers to count a portion of certain bonuses (and commissions) towards meeting the salary level. The final rule includes many of AGC's policy recommendations.

AGC Makes Case for Expanding OSHA's Silica Standard Table

In October, AGC and coalition partners made the case to the U.S. Occupational Safety and Health Administration (OSHA)—in response to the agency's request for information—to include more

engineering and work practice control methods that effectively limit exposure to silica for the equipment and tasks currently on Table 1. Expanding the standard's Table 1 could provide employers with more flexibility and reduce regulatory burdens while maintaining protections for employees. Specifically, AGC recommended adding (1) an "under one-hour" table for equipment/tasks and controls for short-term activities; (2) dry cutting with vacuum attachments for stationary masonry saws and handheld power saws; and (3) the use of standard shop vacuums as part of engineering controls. AGC also recommended that OSHA exclude mortar mixing and drywall installation/finishing, as data show that the exposure levels for these activities are below actionable levels. AGC will provide further updates as the agency considers these recommendations.



AGC of SD Active in AGCA PAC!

The AGC of SD has been active this fall participating in AGCA PAC related events/activities. In August, AGC leaders presented Senator John Thune (R) with a PAC contribution in Sioux Falls.



In September, AGC of SD leaders were presented with two 2019 AGC of America PAC awards during the National & Chapter Leadership Conference in Washington, DC.

The awards were for "Most Dollars from a Chapter Board" and "Highest Chapter Board Average" in our division. Thank you Board Members for your participation and contributions! And while in D.C. AGC of SD leaders presented an AGC of America PAC check to Rep. Dusty Johnson (R).



And finally, in October, G. Andy Johnson of A-G-E Corporation and AGC of SD Board Member participated in Senator Mike Rounds (R)



pheasant hunt in Lyman County. Andy represented the AGC of SD and AGC of America PAC at this event.

Building a Better Congress

AGC PAC is the nonpartisan political action committee (PAC) sponsored by AGC of America. It is registered with the U.S. Federal Election Commission (FEC) and allows eligible employees of AGC member companies to pool personal, voluntary financial contributions. The contributions are used to support candidates running for elective office who, regardless of party affiliation, understand the construction industry and the specific needs, interests and concerns of AGC member companies and their employees. For more information on how to get involved contact David Ashinoff, Director of AGC PAC & Political Advocacy at ashinoffd@agc.org or (202) 547-5013.



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info@agc.org

AGC of America
SAVE THE DATES!!

AGCA Safety & Health Conf.
January 15-17, 2020
Austin, TX

AGC's Annual Convention
March 9-12, 2020
Las Vegas, NV

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CONTRACT DISPUTES and construction defects which can inevitably occur given the many factors affecting the successful completion of projects.



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